



## Lone Wolf Real Estate Technologies acquires an interest in Canadian real estate transaction management company Nuance Systems Ltd.



**Cambridge, ON and Cloverdale, BC** – January 6, 2009. Lone Wolf Real Estate Technologies and Nuance Systems Ltd. announced today that they have taken the integration of Lone Wolf's brokerage management system, the Realty Management System (RMS) and Nuance Systems Ltd.'s REALTYnuance (RN) web based real estate transaction management system to the next level with Lone Wolf's acquisition of a financial interest in Nuance Systems Ltd.

REALTYnuance (RN), while able to be used as a standalone application by individual REALTORS® or teams, provides substantial cost savings and efficiencies when installed at the brokerage level and integrated with RMS. Built by REALTORS® for REALTORS®, their clients and their brokers, RN provides a REALTOR® Desktop from which individual REALTORS® and teams can involve their clients in the management of the real estate transaction. With recent developments and associations with other industry providers, Nuance has developed the first completely paperless real estate transaction in Canada - from listing to title registration- and yet still integrates easily with non-tech literate practitioners.

Lorne Wallace, Lone Wolf's President, says " When we started to work with Nuance to integrate their product with ours, I could tell from the outset that they were on the right track with web based real estate transaction management".

"We're pleased that this interest in Nuance helps us towards the goal of a true enterprise solution for the real estate industry," says Lorne Wallace, President of Lone Wolf Real Estate Technologies. "With over 5,000 offices using our products, anything that can streamline processing time and cut costs is a benefit to us."

Nuance Systems Ltd. Director, Dan Bennett R.I., a past Canadian RE Association Director, and past President of the BC Real Estate Association and Fraser Valley Real Estate Board notes that "We specifically designed RN to be a value added product to the basic MLS® related products provided to REALTORS® by their Boards". He further states that "it just makes sense that, with other financial services available online, REALTORS® and Brokers would want to provide their clients a private, secure web based environment to manage their real estate transactions".

**About Nuance:** Nuance Systems Ltd. is a Canadian real estate software development company, founded by 3 long time REALTORS, drawing on their experience in all aspects of the real estate market to develop a truly user oriented product. Along with affiliated companies, Nuance provides real estate technology services to real estate professionals in Canada. For more information please visit their web site at [www.realtynuance.com](http://www.realtynuance.com).

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